

From delivery through service, make the infrastructure investment that will transform your business

Delivery

Build the ultimate delivery experience with a solution that allows drivers to feel confident they can find a charge at home, work and on the road — as soon as they leave your dealership.

New inventory

As you know, new inventory timing can impact every other department. Timing only becomes more important as the volume of EVs increases over time. Develop a strategy to be ready for this growing EV inventory before you even put a shovel in the ground.

Workplace charging

Electrification is a new world for your customers. Like the transition from flip phone to smartphone, it requires an adjustment. Make sure your employees truly understand the EV experience by offering workplace charging at your dealerships so your sales staff can speak from their personal experience with EV charging at work.

Service

In 2022, service generally plugs and unplugs cars. That will change as volume increases. We can help build the right solution that will allow your service team to gain visibility into charging status, increase bay turnover and maximize operational efficiency.

EV charging infrastructure

Site design is a major and often-overlooked aspect of any EV charging installation. Any dealer should be focusing on this aspect of the project prior to installing stations. ChargePoint offers the expertise to minimize capital and operational costs long-term, while optimizing for tomorrow. Just reach out to us to review your situation and create a plan today that will prepare you for the future.

Reduce inventory liability

Too often, dealers install stations that put on-site inventory at risk. Without the proper controls and access restrictions, the public can use chargers behind expensive inventory, causing potential liability issues. We can help prevent such issues with a smart EV infrastructure plan.